



Your answers to the below questions may help us determine our company's development strategy.

To this end, please use all available sources to collect necessary information: publications in newspapers, the Internet, promotional materials, etc. You can include any additional information you deem necessary – e.g.: links to web resources and pictures, etc.

1. Please research price range of the below property types in your area (30 miles around you):

Approximate price range for residential property: There are 3 counties within 30 miles of my home in Pinellas County (which is a rental) that people live in, work in, or commute from. They are Pinellas County, Hillsborough County and Pasco County. These three counties make up what is called the Tampa Bay Area.

Pinellas County: Median price: \$238,683 / \$152 per Sq. Ft / Average home value single family home: \$277,451 / Average home value Condo: \$221,933

Average list Price of Homes in Pinellas: \$448,157

Hillsborough County: Median price: \$246,808 / \$128 per Sq. Ft / Average home value single family home: \$253,996 / Average home value Townhome: \$197,766 / Average home value Condo: \$174,203

Average list Price of Homes in Hillsborough: \$370,697

Pasco County: Median price: \$166,692 / \$93 per Sq. Ft / Average home value single family home: \$183,718 / Average home value Townhome: \$142,055 / Average home value Condo: \$91,706

Average list Price of Homes in Pasco: \$257,422

Approximate price range for non-residential property: Here are examples of pricing for non-residential value. These are 3 examples of office properties for sale in each County with their details:

Pinellas County: Property type: Business / Location: Clearwater, FL / Sale Price: \$1,890,000 (\$110 per Sq. Ft) There is ample leasing space and parking in this office.

Hillsborough County: Property Type: Business / Location: Tampa, FL / Sale Price: \$6,000,000 (\$52.27 per Sq. Ft) There is ample leasing space and parking in this office.



REACH SECURE

we build for the modern internet

Pasco County: Property Type: Business / Location: New Port Richey, FL / Sale Price: \$1,200,000 (\$65.27 per Sq. Ft) There is ample leasing space and parking in this office.

2. What can you tell us about the demographics of your area?

Demographic	Tampa Bay	Percentage
White (Non-Hispanic/Latino)	1,821,955	76.0%
Hispanic	248,642	10.4%
Black	248,058	10.4%
Asian/Pacific Islander	57,235	2.4%
Age	Tampa Bay	Percentage
0–17	852,600	22.0%
18–34	757,808	19.6%



REACH SECURE

we build for the modern internet

35–54	1,066,684	27.3%
55–64	447,581	11.6%
65 and over	750,138	19.4%
MEDIAN AGE	41.39 years old	
<u>Ethnicity</u>	Tampa Bay	Percentage
<u>Caucasian</u>	3,141,549	72.3%
<u>Hispanic</u> or <u>Latino</u>	479,936	11.0%
<u>African American</u>	411,157	9.5%
<u>Asian</u>	77,296	1.8%
Other	149,948	3.5%



REACH SECURE

we build for the modern internet

Two or more races	83,861	1.9%
-------------------	--------	------

3. Specify at least three key players (company name, phone number, address, website) for each of the following industries – construction and real estate in your area (30 miles around you):

Nelson Construction: 3483 Alternate 19, Palm Harbor FL, 34683 Phone: 727-784-7624 <http://www.nelson-construction.com/>

PCL Civil Constructors, Inc.: 1 North Dale Mabry Highway, Tampa FL 33609 Phone: 813-425-1440 <https://www.pcl.com>

Skanska USA Building Inc.: 4030 W Boy Scout Blvd, Tampa FL 33607 Phone: 813-282-7100 <https://www.usa.skanska.com/>

Strategic Property Partners LLC: 615 Channelside Drive, Tampa FL 33602 Phone: 813-993-0100 <https://spprealestate.com/>

Bromley Companies: 3508 W. Grace St., Tampa, FL 33607 Phone: 813-871-3434 <https://midtowntampa.com/>

Framework Group LLC.: 1200 Platt Street, Tampa, FL 33606 Phone: 813-777-6981 <https://www.frameworkgroup.net/>

Name: Date: